

Our 8 step process for selling a home



1

Call your Realtor - outline your situation: when do you want/need to sell? Where will you go? What is the condition and status of your house? Have you made any changes or updates?

2

Prepare your house for sale - declutter, update, paint, and clean.

3

Meet with Realtor for a walk through your home, check on selling preparations and photos readiness, discuss and sign paperwork, including the listing agreement, and determine your home's price range

4

Realtor will have professional photos taken. Have the home ready!

5

List your house! Make sure the house is ready before going live. It has to look great!

6

Start showing your home. Prepare home for people to come in: clean, decluttered, absence of pets and valuables. Make it look great!

7

Consider, discuss, and decide on offers. Check buyer's lender, availability of funds, type of loan, time of escrow, date of occupancy, concession requests, etc. and Accept an offer.

8

Keep the house looking great! Once inspection and appraisal has been accepted by the buyer, start packing! Contact utility companies to transfer services to the new buyer. Do not cancel services! Sign all paperwork at the Closing. Move out!